



Certificate of Competence

Final examination: 2/06/26 with a score: 30,00 /30

This is to attest that
Niccolò Monno

ID Number: MNNCL04R06A662E

Has certified skills as

Jet Sales Academy

15.5 Ore

by acquiring 15.5 Professional Training Credits (CFP-Crediti Formativi Professionali)

Assessment of competencies consisted of a multiple-choice exam, covering all the topics addressed in the
Jet Sales Academy – Diventare un Private Flight Planner
qualified training program

Registration Number: 26-0000566

Date of original registration: 2/06/26

Bratislava - SK, 2/06/26

Qualified Competence Center

ICEP CEO



Competence Center Code
CCITA21002_A25

Annex

- Tipologie di aeromobili
- Conoscere il cliente
- Marketing e costruzione di un parco clienti
- Preliminari del volo
- Crescita professionale
- Vendere la Membership RaffaPrivateJet
- Fiscalità a cura dello studio Allievi
- BONUS: Social Media Strategy